## **ALEXANDRINA FILIP**

# TRAINING CONSULTANT



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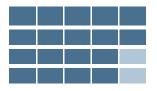
**Web** www.calitop.ro

#### **ABOUT ME**

Alexandrina is an experienced and dynamic trainer who is able to develop and deliver effective trainings to diverse audience's at all organizational levels. She has more than 16 years' experience in training development and delivery, team leadership, general and technical project management and product marketing.

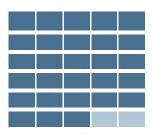
#### **PERSONAL SKILLS**

COMMUNICATION
ORGANIZATION
TEAM PLAYER
CREATIVITY



#### **PROFESSIONAL SKILLS**

PROJECT MANAGEMENT ISO 9001 & IATF 16949 APQP, ANPQP, MLA FMEA, Reverse FMEA, CP PPAP SOFT SKILLS



#### **EMPLOYMENT HISTORY**

TRAINING CONSULTANT & DESIGNER /
LEAN 6 SIGMA BLACK BELT | (Jan. 2014 - present)
SC CALITOP SRL

Designing, development and delivery of training courses according to customer needs.

TRAINING AND CONSULTANCY
COORDINATOR | (Apr 2011 – Dec 2013)
SC CALITOP SRL

In charge of a team of 9 trainers and responsible for leading the project "Performanţă managerială în IMM-uri Perform" ID POSDRU/92/3.1/S.63242. Also in command of ensuring that 300 peoples are trained in FMEA, 600 peoples are trained in Product development, and employees from 80 companies are coached in DfLSS (Design for Lean Six Sigma).

PROJECT COORDINATOR | (Jun 2008 - Mar 2011)

#### SC CALITOP SRL

In charge of a team of 12 trainers and responsible for leading the development and implementation of training programs related to Ford Production System – for Ford employees in Craiova.

TRAINER AND CONSULTANT | (Sep. 2002 – Jun 2008)

#### SC CALITOP SRL

Development and delivery of training courses related to quality management systems for automotive industry. Automotive clients: BOS Automotive, Bosch (Cluj), Calsonic Kansei, Coficab, Comau, Continental, ContiTech, Cortubi, Delphi, Elba, Elbromplast, Ford Romania, Hoeganaes, Johnson Controls, Leoni Wiring Systems, Magna, Marquardt Schaltsysteme, MGI Coutier (Akwel), NTN SNR, Pirelli, Rombat, SIMEA, Star Transmission, SumiRiko AVS Romania, Takata, Tenaris, ThyssenKrupp Bilstein, Valeo, Vibracoustic, Yazaki Corporation.

#### **EDUCATION**

BACHELOR DEGREE OF MARKETING | (1998 – 2002) BABES-BOLYAI UNIVERSITY, CLUJ-NAPOCA

BABES-BOLYAI UNIVERSITY, CLUJ-NAPOCA

LICENSE PROFESSIONNELLE GESTION DE LA PRODUCTION INDUSTRIELLE, ANIMATEUR QUALITE | (2002 – 2003)
BLAISE PASCALE, CLERMONT FERRAND UNIVERSITY, FRANCE
MASTER OF MARKETING AND MANAGEMENT | (2004 – 2005)